



Schwarze Industries

supervac quarterly

Spring 1988

Schwarze Acquires Aaplex Sweeper Company

March 9th was Super Tuesday throughout the south as voters went to the polls in the presidential primaries. For Schwarze Industries, however, the day was super for an entirely different reason. That was the date which brought the Aaplex Sweeper Company of Little Rock, AR, under the Schwarze umbrella.

Framed by a shining new machine from each organization, the actual signing took place outside



"There's no reason why we can't be number one in the sweeper business."

Bob Schwarze (SI President), on-hand from the California office for the event, called it "the best thing to happen to Schwarze Industries, a move which will allow us to compete with anybody in the industry. Tony's engineering background and dealer network, combined with our experience, know-how, and satisfied client base, gives us a definite edge in the field. There's no reason why we can't be number one in the sweeper business."

Bob was referring to Anthony "Tony" Libhart, former President of Aaplex and now a member of the Schwarze Industries' team. Well known throughout the industry for his innovative sweeper design and engineering expertise, Tony is a welcome addition to the company.

At the press conference Tony said that his desire is "to make us the number one company in the sweeper business; not necessarily the largest, but the best. Like the Schwarze organization, I've always looked for new ways to help my customers. I think we now have what's needed to become known as the top sweeper company in the country, and eventually the world. All we need to keep in mind is our goal: to satisfy our customers."

Although both the Aaplex and Schwarze lines of sweepers will continue, all manufacturing will now be done at the Schwarze plant in Huntsville. Aaplex employees and operations have been relocated, and the manufacturing facilities have been merged. For further information about Tony Libhart and what he predicts for the future, you will find an article featuring him on page four of this issue of the *supervac quarterly*.



the Schwarze company's Huntsville headquarters, and included a news conference well attended by the local media.

Newsletter Designed To Keep You On Top Of The Industry

At Schwarze Industries, our foremost commitment is to provide a top-quality machine for the best possible price. To that end we build and stand behind our equipment second to none in the industry.

Those of you who have been our customers for awhile also know that we realize it can take more than having a good sweeper to become successful and stay that way. That's why we have always assumed an equal obligation to provide you with all the help we can after the sale: help in getting established, learning to bid jobs effectively and building a profitable client base.

Now, with the Schwarze Industries' *supervac quarterly*, we are taking that commitment one step further. We want to keep you aware of the new techniques, products and trends in the industry.

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